## **Shutesbury Broadband Committee**

## Meeting

Saturday August 29th 8:30- 10:30 AM Shutesbury Town Hall



## AGENDA

- 1. Take Attendance
- 2. Approve Minutes
- 3. Group Edit Annual Report and Our Town Article
- 4. More Subscriber Campaign Discuss
- 5. Wired West Update
- 6. Visitor Chris Lynch from Matrix (Tentative)
- 7. Unanticipated items

## Adjourn

Attendance: Asha, Gayle, Craig, Eric, Ayres, Grame, Frank Citino, Susan Mosher, Chris (Matrix)

Susan: Town paperwork and swearing in

Graeme: wants to discuss make ready work

Chris: Need design before make ready- need a fiber design (Leverett did this) Pole applications need to be based on design (license is only good for 6 months)

Approved minutes: June, July, August

Group Edit: Annual Report and Our Town Article

Subscriber Campaign

- Gayle to run the numbers
- Use the remainder of budget to buy nice envelopes and stamps for another mailing we can mail to them- people who have NOT subscribed- September
- Will need to do some type of call campaign
  - Ask our volunteers to pick one person to call- October
  - Need to develop a call script- October

Supporting other town

- Shutesbury doing support sessions; utube
- Steps and collateral to get yourself up and running (Asha/Gayle)
  - Videos:
    - Background: This is the fiber network, this is WW, etc.
    - Launch your Campaign: This is how we got our town engaged
  - 2 evening phone conferences

Matrix

• MLP: MLP has to have "significant" control over any telecommunications

- Build to standards- Telcordia, also will give town ability to inspect work at all 0 times and if there are any issues then we can go to arbitration (same rights as building with public funds)
- Set pricing up front and if above CPI increase then it has to be approved by MLP 0 and new products approved by MLP- they will have total control going forward
- 0 MLP has to have ability to hire/fire the company- came up with a buy out clause; set fair market value price up front and at any point until 20<sup>th</sup> year of contract can buy out. After 30<sup>th</sup> year price goes down until 20<sup>th</sup> year down to \$10 buy out.
  This model also provides cost control – the town knows exact cost to
  - build the network